



## **Telecoms** Focus

#### Well respected, comprehensive data

If you want to identify customers based on their telecoms usage, this file is for you! **Telecoms** Focus covers many of the UK's largest telecoms users with information about infrastructure, technologies and spend.

#### Regularly updated

Using accurate information reduces waste and significantly improves your results and Return on Investment. **Telecoms Focus** is telephone verified regularly by our UK based team, to ensure the data is in tip-top condition for your campaign.

## Targeted campaigns

With up to 15 key contacts in each company, including Telecoms and Networking decision makers, you can be certain of getting your message to the right person.

You can target by:

- Location
- Decision making responsibility
- Number of employees
- Industry sector or activity
- Site function
- Email addresses

... and telecoms usage specifics:

- PABX installed
- Number of fixed wire lines on site
- Fixed wire quarterly spend
- Use Voice Over IP
- Use premium rate numbers
- Use freephone numbers
- ... and much more

#### Fully compliant

Corpdata data fully complies with all personal data protection laws including GDPR.

#### **Quality guarantee**

The quality of your data is guaranteed. The 2 for 1 money back guarantee ensures you get every ounce of value from your data.



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business data you can trust





# Telecoms Focus - Licensing & Pricing

1 Month License	Rolling License	12 Month License
Unlimited use for 1 month	Unlimited use during license term	Unlimited use for 12 months
Initial license £450/1,000 records	Initial license £450/1,000 records	Initial license £1350/1,000 records
Ongoing monthly license None	Ongoing monthly license £105/1,000 records	Ongoing monthly license None
<b>Data updates</b> None	<b>Data updates</b> Twice monthly	<b>Data updates</b> Twice monthly

#### **Decision Makers Available**

- Telecommunications
- Networking
- Senior
- Financial
- Marketing
- Computing
- Sales
- Purchasing
- Human Resources
- Health & Safety
- Fleet
- eCommerce
- Call Centre
- Customer Services
- Facilities

### Data Attributes Available:

Contact name
Job title
Company name
Company address
Telephone number

No. of employees
Turnover
Trading activity
Email address
Web address

#### **Full Telecoms Focus Intelligence**

No. of fixed wire lines Use Voice Over IP Fixed wire quarterly spend Use online conferencing No. of mobiles Use smartphones Mobile quarterly spend Use premium rate PABX type numbers PABX age Use non-geographic Type of call centre numbers No. of call centre seats Use freephone numbers

Focus Intelligence available at 50% surcharge



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